

## Message Text

UNCLASSIFIED

PAGE 01 DAMASC 05480 181142Z

43

ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W  
----- 033358

R 181033Z AUG 76  
FM AMEMBASSY DAMASCUS  
TO COMTECH LABORATORIES INC.  
135 ENGINEERS RD  
SMITHTOWN, NEW YORK 11787  
TLX: TWX 510-227-6235  
INFO SECSTATE WASHDC 9179  
USODC WASHDC  
AMEMBASSY ATHENS

UNCLAS DAMASCUS 5480

USDOC FOR CAGNE ATHENS FOR RTDO

E.O. 11652: N/A

TAGS: BPRO, SY

SUBJECT: EARTH SATELLITE STATION

1. ATTENTION MR. CORDERO: M.Z. ABOU HARB HAS ASKED THE  
EMBASSY TO PASS THE FOLLOWING TO YOU AS A BUSINESS COURTESY.  
PARAGRAPH BELOW IN QUOTATION MARKS IS ALSO BEING TELEXED  
TO YOU BY MINISTRY OF ELECTRICITY.

2. "REGARDING YOUR TELEX MAY 28 RE: TRANSPORTABLE EARTH  
STATION: PLEASE REOFFER THE FOLLOWING FOR PURCHASE, WITH  
OPTION TO LEASE: (A) GROUND STATION TO BE INITIALHBLQUIPPED WITH AB  
OUT 24 TELEPHONE CHANNELS, 24 TELEGRAM  
CHANNELS, TWO FACSIMILE CHANNELS, AND ONE TO TRANSMIT  
COLOR TV WITH OPTION TO RECEIVE; (B) STATE DIAMETER AND  
DIMENSIONS OF DISH; (C) STATION CAN BE EXTENDABLE, BUT  
WITH OPTION OF NOT BEING FULLY WIRED IN ORDER TO  
SHORTEN DELIVERY; (D) DELIVERY UP TO 35 DAYS FROM  
CONFIRMATION OF L/C OR 60 DAYS FROM SIGNING CONTRACT.  
STATION TO BE IN OPERATION BEFORE SEPTEMBER 30:  
(E) PLEASE PHONE ME DAMASCUS 339-295 FOR FURTHER DETAILS  
AND EXPLANATIONS BEFORE YOU REPLY. SUGGEST YOU COME  
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PAGE 02 DAMASC 05480 181142Z

HERE WITHIN FIVE DAYS FOR TECHNICAL AND FINANCIAL

NEGOTIATIONS; (F) YOU WILL INSTALL STATION AND OPERATE  
FOR 25 DAYS. REGARDS, DR. ABOU HARB."

3. ABOU HARB IN ADDITION TO ABOVE ASKED US TO TRANSMIT  
THE FOLLOWING: "SUGGEST YOUR OFFER BEGIN AT 25 PER CENT  
OVER NET ACCEPTABLE PRICE (10 PER CENT NEGOTIATING  
CUSHION AND 15 PER CENT COMMISSION AND FEES). MINISTRY  
OF ELECTRICITY WILL ASK FOR ESTIMATES TO BUY AND TO LEASE,  
BUT DECISION IS ALREADY MADE TO BUY." /S/ MICHAEL DAVIS,  
COMMERCIAL OFFICER.  
MURPHY

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 AUG 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Source:** CORE  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760316-1013  
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**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Authority:** CunninFX  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EARTH SATELLITE STATION  
**TAGS:** BPRO, SY  
**To:** COMTECH LABORATORIES INC  
STATE  
**Type:** TE  
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